

KIZANLIKLI
Academy

INTERNATIONAL SEMINARS

"UPGRADING TEACHING &
TRAINING COMPETENCES"

18.12.2023 - NASAUD

19.12.2023 - TARGU MURES

20.12.2023 - SIBIU

21.12.2023 - SLATINA

22.12.2023 - BUCHAREST



ROMANIA

For details;

Whatsapp: +90 505 391 03 63

www.serkutkizanlikli.com

www.kizanlikliacademy.com

M.SERKUT
KIZANLIKLI

International
Seminars-
2023

KIZANLIKLI
Academy



www.kizanlikliacademy.com (TR)

www.serikutkizanlikli.net (EN)

www.serikutkizanlikli.com (TR)





Faculty of English Language Teaching

Master on Adult Education

International Coaching Federation Accredited
Professional Coach PCC Level

European Mentoring and Coaching Council Accredited Mentor

+20 years on Education & Training – Project Development





KIZANLIKLI

TRAINING

CONSULTANCY

COACHING

TOURISM



KIZANLIKLI
Academy

All Romanian translations in the slide done by Google Translate...

Sorry for the mistakes 😊

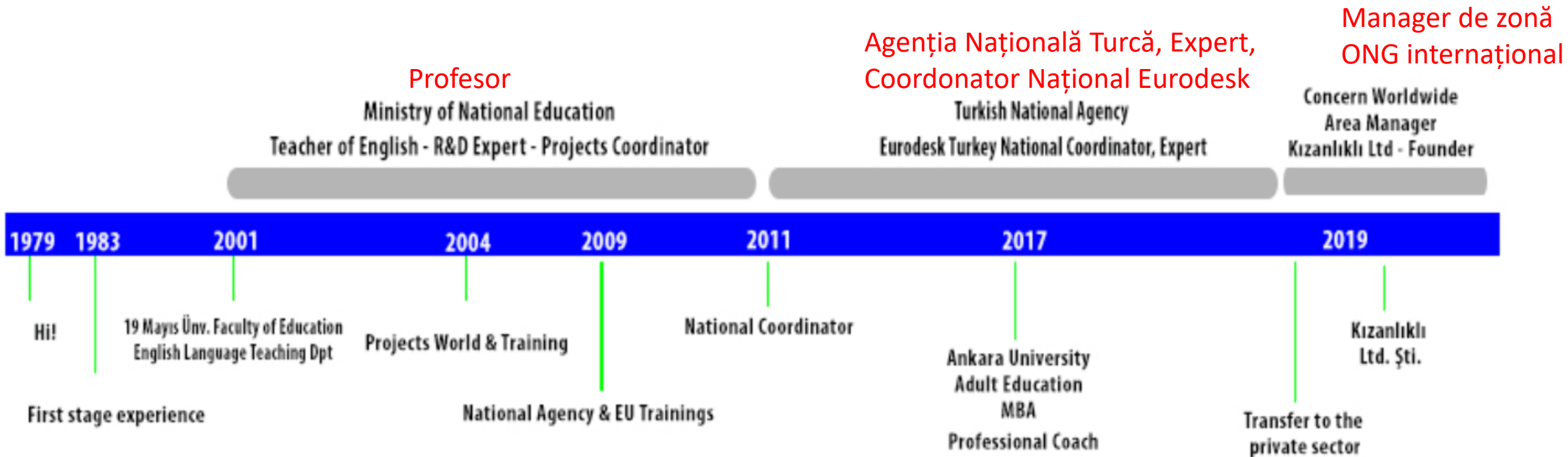
Toate traducerile în română din slide-ul realizat de Google Translate...

Scuze pentru greșeli 😊

Engleză în negru
Română în roșu

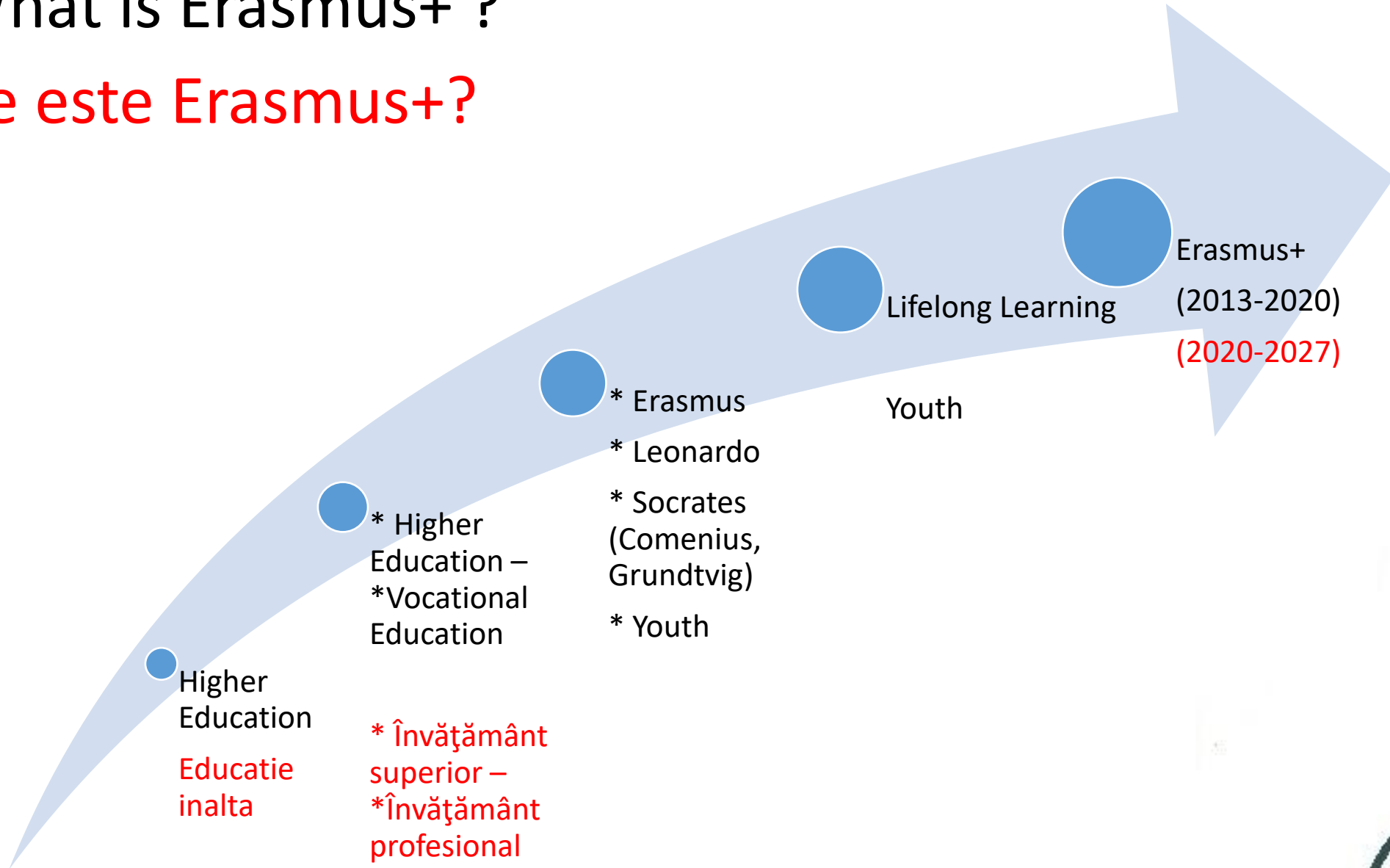
Who am I?

www.serkutkizanlikli.net



What is Erasmus+ ?

Ce este Erasmus+?



Period for 7 years... Perioada de 7 ani...

Socrates
Grundtvig
Arion
Erasmus
Leonardo

Youth



Life Long
Learning

Youth



Erasmus+

General Information

Informații generale



Erasmus+ Program aims to provide education, training and experience abroad to more than 10 million people across Europe with a total budget of 28.4 billion Euros between 2021-2027.

Programul Erasmus+ își propune să ofere educație, formare și experiență în străinătate pentru peste 10 milioane de oameni din Europa, cu un buget total de 28,4 miliarde de euro în perioada 2021-2027.



KEY PRIORITIES OF THE PROGRAM

PRIORITĂȚI CHEIE ALE PROGRAMULUI

- Inclusion
 - Environmentally sustainable
 - Digital tools and the development of digital skills
 - Increasing active participation
 - Promoting synergy between organizations
-
- **Includere**
 - **Durabil din punct de vedere ecologic**
 - **Instrumente digitale și dezvoltarea competențelor digitale**
 - **Creșterea participării active**
 - **Promovarea sinergiei între organizații**

ERASMUS+

The diagram features a central point from which four lines radiate outwards. A solid blue line connects to 'KA1- INDIVIDUAL MOBILITY' (text in a yellow box). A dotted green line connects to 'KA2- STRATEGICAL PARTNERSHIP' (text in a yellow box). A dashed red line connects to 'KA3- POLICY REFORM'. A dotted blue line connects to 'SPORT'. The word 'ERASMUS+' is positioned at the top center. There are decorative wavy lines in orange at the top left and dark green at the bottom right.

KA1- INDIVIDUAL MOBILITY

KA2- STRATEGICAL PARTNERSHIP

KA3- POLICY REFORM

SPORT

ERASMUS+

KA1 – Learning Mobility of Individuals

Mobilitatea de învățare a indivizilor

KA2 – Cooperation for innovation and the Exchange of good practices (Strategic Partnerships)

Parteneriat strategic

KA3- Support to Policy Reforms

Sprijin pentru reformele politicilor

1+1 deadline per year

1+1 termene pe an

Higher Education
Vocational Education
School Education
Adult Education

Youth

3 deadlines per year

3 termene pe an

School Education



Objectives of School Education

- ❑ **Strengthening the European dimension of teaching and learning**
- ❑ **Increasing the quality of teaching and learning in school education**
- ❑ **Contributing to the creation of the European Education Area**

Obiectivele educației școlare

Consolidarea dimensiunii europene a predării și învățării
Creșterea calității predării și învățării în învățământul școlar
Contribuția la crearea Spațiului European al Educației

School Education



What can you do?

Ce poti face?

Short-term projects for mobility of pupils and staff

Proiecte pe termen scurt pentru mobilitatea elevilor și a personalului

Accredited projects for mobility of pupils and staff

Proiecte acreditate pentru mobilitatea elevilor și a personalului

What to do with Erasmus+ in School Education?

- Trainings (2-10 days) (+20 days self-payment)
 - Job Shadowing (2-60 days)
 - Teaching assignment(2-365 days)
 - Invited experts (2 to 60 days)
 - Hosting teachers and educators in training (10 to 365 days)
-
- Strategic Partnerships (KA2)

Who can participate?

- Institutions active on training, education, youth and sport
- Private companies
- Education and training professionals
- Students
- Young people
- Youth workers

Cine poate participa?

Instituții active în formare, educație, tineret și sport
Companii private
Profesioniști în educație și formare
Elevi
Tineri
Lucrătorii de tineret

Which countries?

- 27 EU Members
- 3 EFTA (Norway, Liechtenstein, Iceland)
- 3 Candidates (Turkiye, Serbia and North Macedonia)

Total 33 countries

Priorities Priorități

- Inclusion and Diversity
- Disability
- Health Problem
- Barriers to education & training
- Cultural barriers
- Social barriers
- Economic barriers
- Geographic barrier
- Participation in democratic life

- Incluziune și diversitate
- Invaliditate
- Problemă de sănătate
- Bariere în calea educației și formării
- Bariere culturale
- Bariere sociale
- Bariere economice
- Bariera geografică
- Participarea la viața democratică

Priorities

Priorități

- Digital Transformation
- Digital Education Plan
- European Digital Education Center
- Environment and fight against climate change
- EU Green Deal
- Green Travel

- Transformare digitală
- Planul de educație digitală
- Centrul European de Educație Digitală
- Mediul și lupta împotriva schimbărilor climatice
- Pactul verde al UE
- Călătorie verde

Where to apply?

Please select country

Romania

**Agentia Nationala pentru
Programe Comunitare in
Domeniul Educatiei si Formarii
Profesionale (ANPCDEFP)**

Address


Splaiul Independentei 313,
Bibl. Centrala a UPB, Corp A, Etaj 1
Bucuresti, S6, 060042, Romania

Fields

School Education
Vocational Education and Training
Higher Education
Adult Education
Youth
Romania

NA Code: RO01

PROGRAM	WHERE	WHEN	KA1	KA2	KA3
Vocational Education	RO National Agency	Once per year / Feb.*	DA	DA	NU
School Education	RO National Agency	Once per year / Feb.*	DA	DA	NU
Adult Education	RO National Agency	Once per year / Feb.*	DA	DA	NU
Higher Education	RO National Agency	Once per year / Feb.*	DA	DA	NU
Youth	RO National Agency	Three times – Feb, April, October	DA	DA	DA
Executive Agency	Brussels	???	???	???	???



So, how to start?
Where to start?

Deci, cum să încep? Unde să
încep?



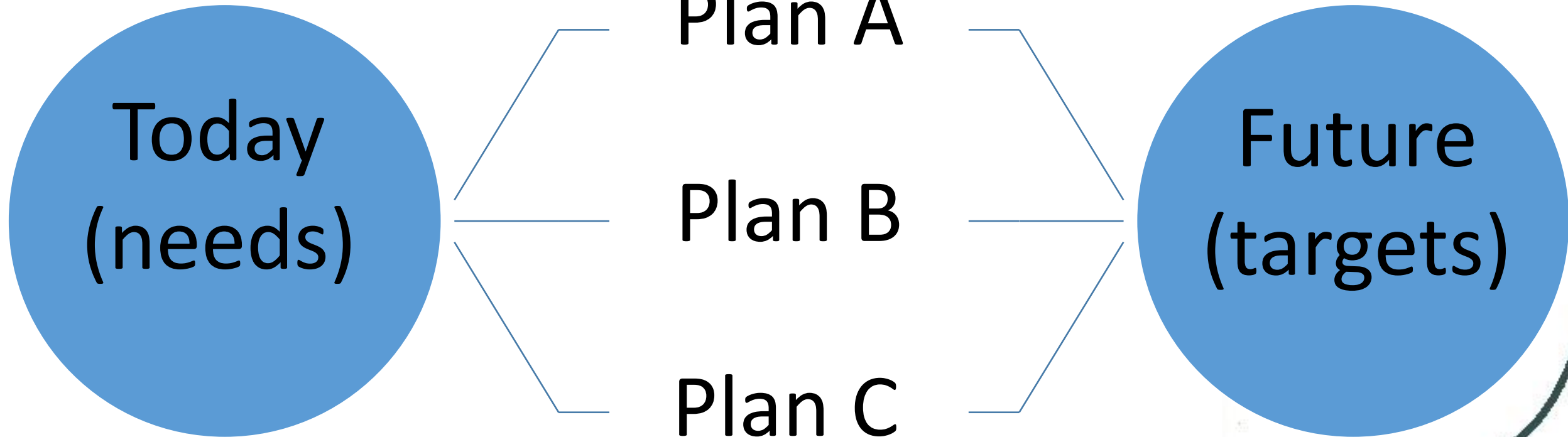


First,
let's understand the timeline...

Primul,
hai sa intelegem cronologia...

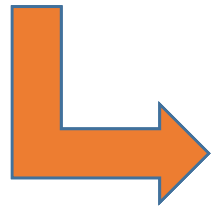


What is a «project» ?

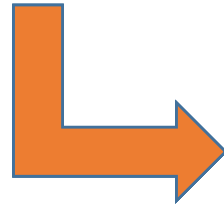


Your school has

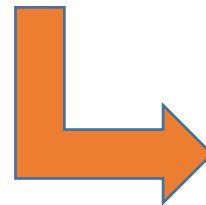
POLICY - *Politică*



PROGRAM - ERASMUS



PROJECT




ACTIVITY

ACTIVITY


ACTIVITY


ACTIVITY - COURSE



Second,
find a problem topic that
you want to develop

În al doilea rând, găsiți un
subiect pe care doriți să îl
dezvoltați





Now, answer your card question

Acum, răspunde la întrebarea cardului





KA1
Learning Mobility of Individuals

What ?

Who ?

Where ?

When ?

Why?

How much?

How?



Funding Rules

Budget category	Eligible costs and applicable rules	Amount
Organisational support	<p>Costs directly linked to the implementation of the project that are not covered by other cost categories.</p> <p>For example: preparation (pedagogical, intercultural and other), mentoring, monitoring and support of participants during mobility, services, tools and equipment needed for project implementation, virtual components in blended activities, recognition of learning outcomes, sharing results and making the European Union funding visible to the public.</p>	<p>100 EUR</p> <ul style="list-style-type: none"> - Per pupil in group mobility - Per participant in staff mobility for courses and training - Per invited expert - Per hosted teacher or educator in training
	<p>Organisational support covers the costs incurred by both sending and hosting organisations (except in the case of staff mobility for courses and training). The division of the received grant will be agreed between the two organisations.</p>	<p>350 EUR; 200 EUR after one hundred participants in the same type of activity</p> <ul style="list-style-type: none"> - Per participant in short-term learning mobility of pupils - Per participant in staff mobility for job shadowing and teaching or training assignments
	<p>Financing mechanism: contribution to unit costs.</p> <p>Rule of allocation: based on the number of participants.</p>	<p>500 EUR</p> <ul style="list-style-type: none"> - Per participant in long-term learning mobility of pupils

Funding Rules

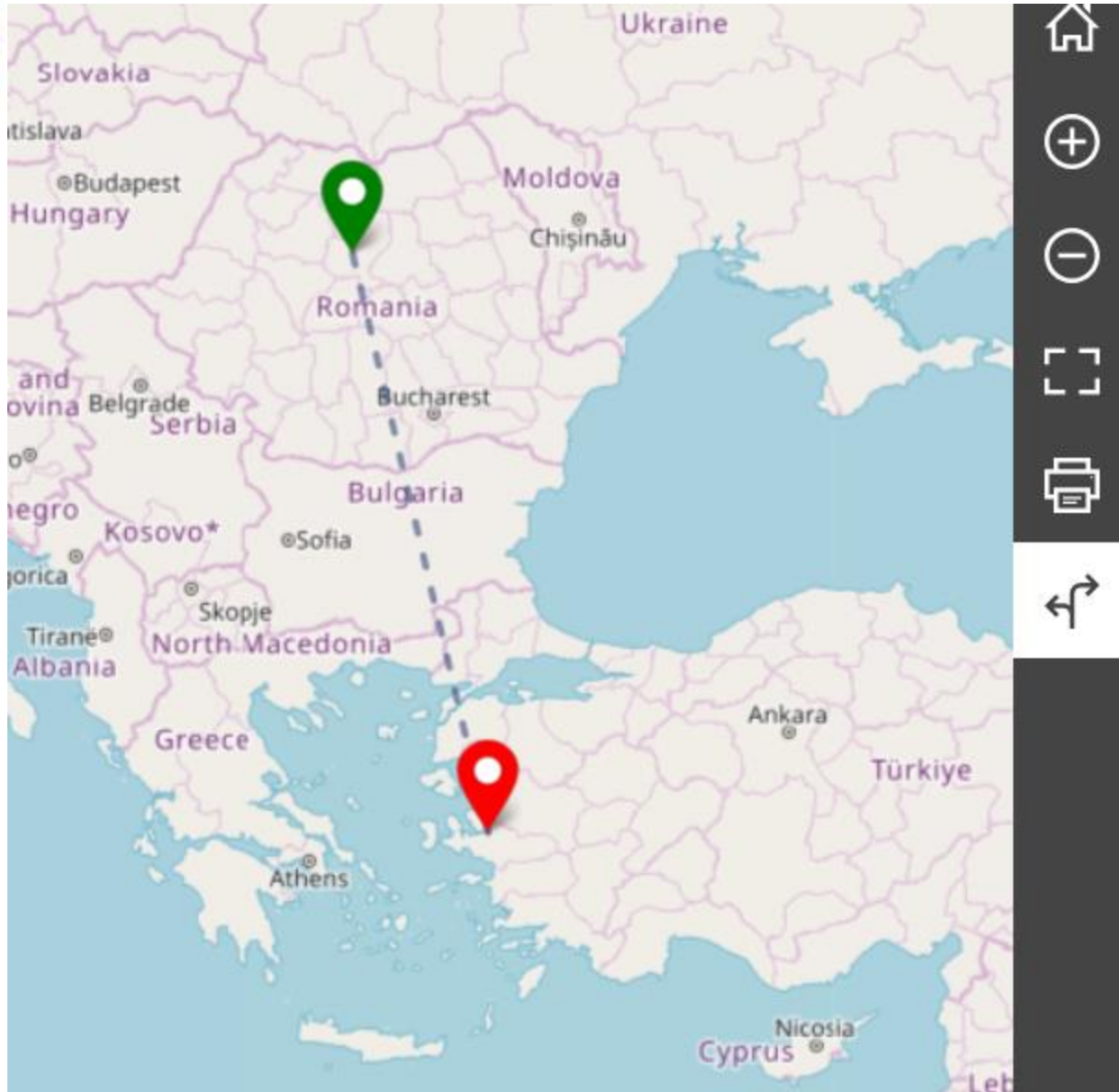
Travel	Contribution to the return travel costs of participants and accompanying persons from their place of origin to the venue of the activity.	Travel distance	Green travel	Non-Green travel
	In addition: contribution to the return travel costs of participants and accompanying persons from their place of origin to the venue of pre-departure training for pupils in long-term mobility.	10 – 99 km	56 EUR	28 EUR
	Below 500 km, participant will, as a general rule, travel	100 – 499 km	285EUR	211 EUR
		500 – 1999 km	417 EUR	309EUR
	with low-emissions means of transport	2000 – 2999 km	535 EUR	395 EUR
	Financing mechanism: contribution to unit costs.		785 EUR	580 EUR
	Rule of allocation: based on the travel distance and number of persons.	4000 – 7999 km	1180 EUR	1180 EUR
	The applicant must indicate the air distance between the place of origin and the venue of the activity ⁹³ by using the distance calculator supported by the European Commission ⁹⁴ .	8000 km or more	1735 EUR	1735 EUR

Individual support	<p>Costs of subsistence for participants and accompanying persons⁹⁵ during the activity.</p> <p>If necessary: subsistence costs are eligible for travel time before and after the activity, with a maximum of two travel days for participants and accompanying persons receiving non-green travel grant, and a maximum of six travel days in case of a green travel grant.</p> <p>Financing mechanism: contribution to unit costs.</p> <p>Rule of allocation: based on the number of persons, duration of stay and receiving country⁹⁶.</p>	Category of participants	Country group 1	Country group 2	Country group 3
		Staff	107-191 EUR	95-169 EUR	84-148 EUR
		School pupils	48-85 EUR	41-74 EUR	36-64 EUR
		<p>The above are the allowed ranges for base rates per day of activity. Within these ranges, each National Agency will decide on the exact base rates for projects under their management, and will publish this information on its website.</p> <p>The base rate is payable up to the 14th day of activity (including travel days). From the 15th day, the payable rate will be equal to 70% of the base rate. Payable rates will be rounded to the nearest whole Euro.</p>			

	<p>the organization of mobility activities for participants with fewer opportunities.</p> <p>Financing mechanism: contribution to unit costs</p> <p>Rule of allocation: based on the number of participants with fewer opportunities</p>	125 EUR per participant
<p>Inclusion support</p>	<p>Inclusion support for participants: Additional costs directly linked to participants with fewer opportunities and their accompanying persons (including justified costs related to travel and subsistence if a grant for these participants is not requested through budget categories "Travel" and "Individual support"). Inclusion support can also be provided to staff with fewer opportunities taking on the role of accompanying persons or participating in a preparatory visit.</p> <p>Financing mechanism: real costs.</p>	100% of eligible costs

	<p>Rule of allocation: based on the number of participants.</p>	
<p>Course fees</p>	<p>Costs covering enrolment fees for staff mobility format 'Courses and training'.</p> <p>Financing mechanism: contribution to unit costs.</p> <p>Rule of allocation: based on the duration of the activity.</p>	<p>80 EUR per participant per day; an individual staff member may receive a maximum of 800 EUR in course fees within one grant agreement.</p>
<p>Linguistic support</p>	<p>Costs of providing language learning materials and training to participants who need to improve the knowledge of the language they will use to study or receive training during their activity.</p> <p>Linguistic support is eligible for participants in the following types of activities: in job shadowing, teaching and training assignments, short-term learning mobility</p>	<p>150 EUR per participant</p> <p>In addition: 150 EUR of reinforced language support per participant in long-term learning mobility of pupils</p>

<p>Exceptional costs</p>	<p>Costs for providing a financial guarantee, if the National Agency asks for it.</p> <p>Expensive travel costs of participants and their accompanying persons that cannot be supported with the standard “Travel” category due to geographical remoteness or other barriers. If awarded, the exceptional costs for expensive travel replace the travel support based on unit costs.</p> <p>Visa and visa-related costs, residence permits, vaccinations, medical certifications.</p> <p>Financing mechanism: real costs.</p> <p>Rule of allocation: the request must be justified by the applicant and approved by the National Agency. Expensive travel applies in cases where the travel support based on unit cost does not cover 70% of the travel costs of participants.</p>	<p>Costs for financial guarantee: 80% of eligible costs</p> <p>Expensive travel costs: 80% of eligible travel costs</p> <p>Visa and visa-related costs, residence permits, vaccinations, medical certifications: 100% of eligible costs</p>
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Directions



Type or right-click on the map to set the start and destination addresses.



Târgu Mureș Targu Mures Met



Izmir 35240 Izmir



----- **Distance in a straight line**
: **928.33 km**

For grants this distance is an estimate only!

Clear Start and End

Lets demo

A group of 10 teachers from 1 school planning to come Turkey for a course of 10 days: *Un grup de 10 profesori de la o școală plănuiește să vină în Turcia pentru un curs de 10 zile:*

Travel: 309 € per person x 10 teachers: **3.090 €**

Organisational Support: 100 € per person x 10 teachers: **1.000 €**

Individual Support: (average) 100 € per person x 10 teachers x 10 days: **10.000 €**

Course Fee: (max) 80 € per person x 10 teachers x 10 days: **8.000 €**

Special Needs: if any, full covered

Exceptional Costs: if any, 75% covered

Total: 22.090 Euro

(80%) 17.672 at the beginning, rest 20% at the end

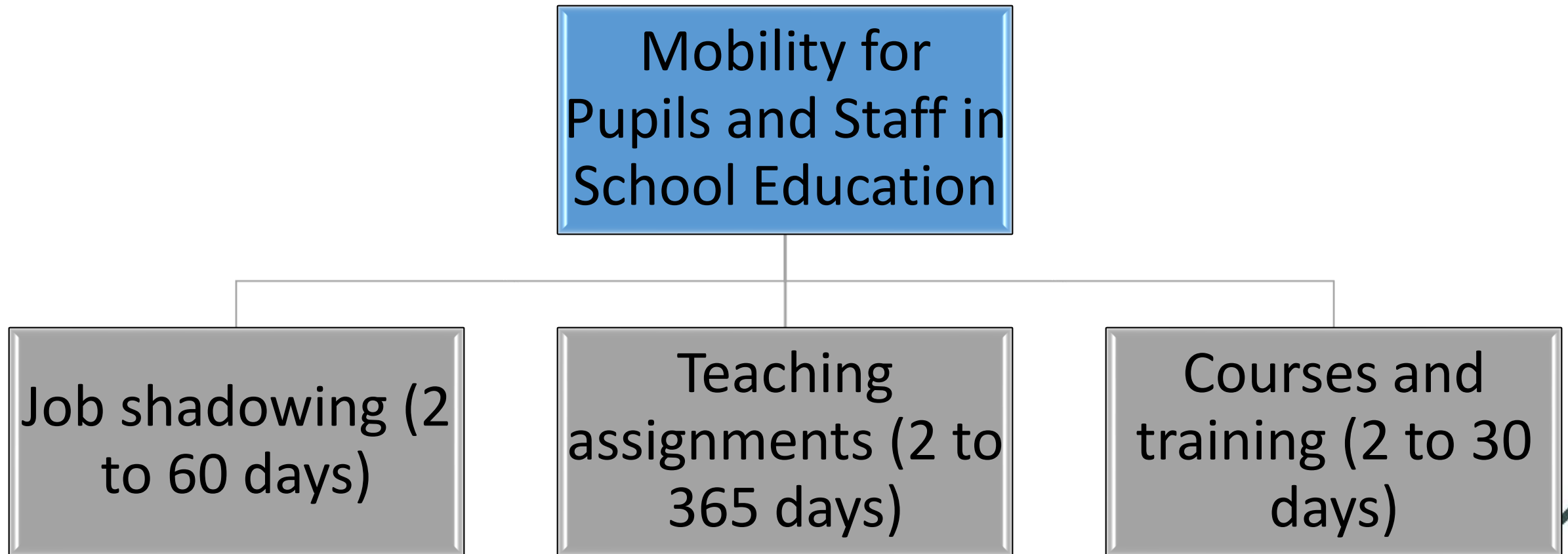


What can I do in Erasmus+?

Now, your turn, what are you willing to do in these terms?



What to do with Erasmus+ in School Education?






So, what can we do together?

Application process support (for free)

If not approved, 😞

If approved, we'll meet in Turkey



What kind of courses I serve...

- How to digitalise a school?
- Covid Time Problems (Remote Teaching, Resilience)
- Web 2.0 / 3.0 Tools for Teaching
- Project Cycle Management
- Game based teaching (Gamification)
- Intercultural learning
- Career Coaching
- Institutional Belonging
- Using non-formal methodology in the school
- Using ICT
- Social Impact Analysis
- Prevention Methods of Early School Drop out
- Effective Education
- Coaching Methodology for Teachers
- Body Language and Training
- Adult Education
- Being a Teacher in the New World
- Creating a Team Atmosphere in Schools
- Effective Presentation Skills
- Motivation
- Effective Feedback
- Strategic Planning
- Power of Listening in Education
- Delegation of the works

```
graph TD; A[Decided to write a project proposal for Erasmus+?] --> B[Lets write together and you apply]; A --> C[You write and I control]
```

Decided to write a project proposal for Erasmus+?

Lets write together and you apply

You write and I control



```
graph TD; A[If Approved] --> B["I can just supply the course  
(you organize hotel, meals,  
local tours, etc)"]; A --> C["I supply course + local  
travel"]; A --> D["All inclusive (from airport –  
to airport, hotel, full board  
meals, local travels)"]; style B fill:#4a86e8,color:#fff; style C fill:#4a86e8,color:#fff; style D fill:#4a86e8,color:#fff;
```

If Approved

I can just supply the course
*(you organize hotel, meals,
local tours, etc)*

I supply course + local
travel

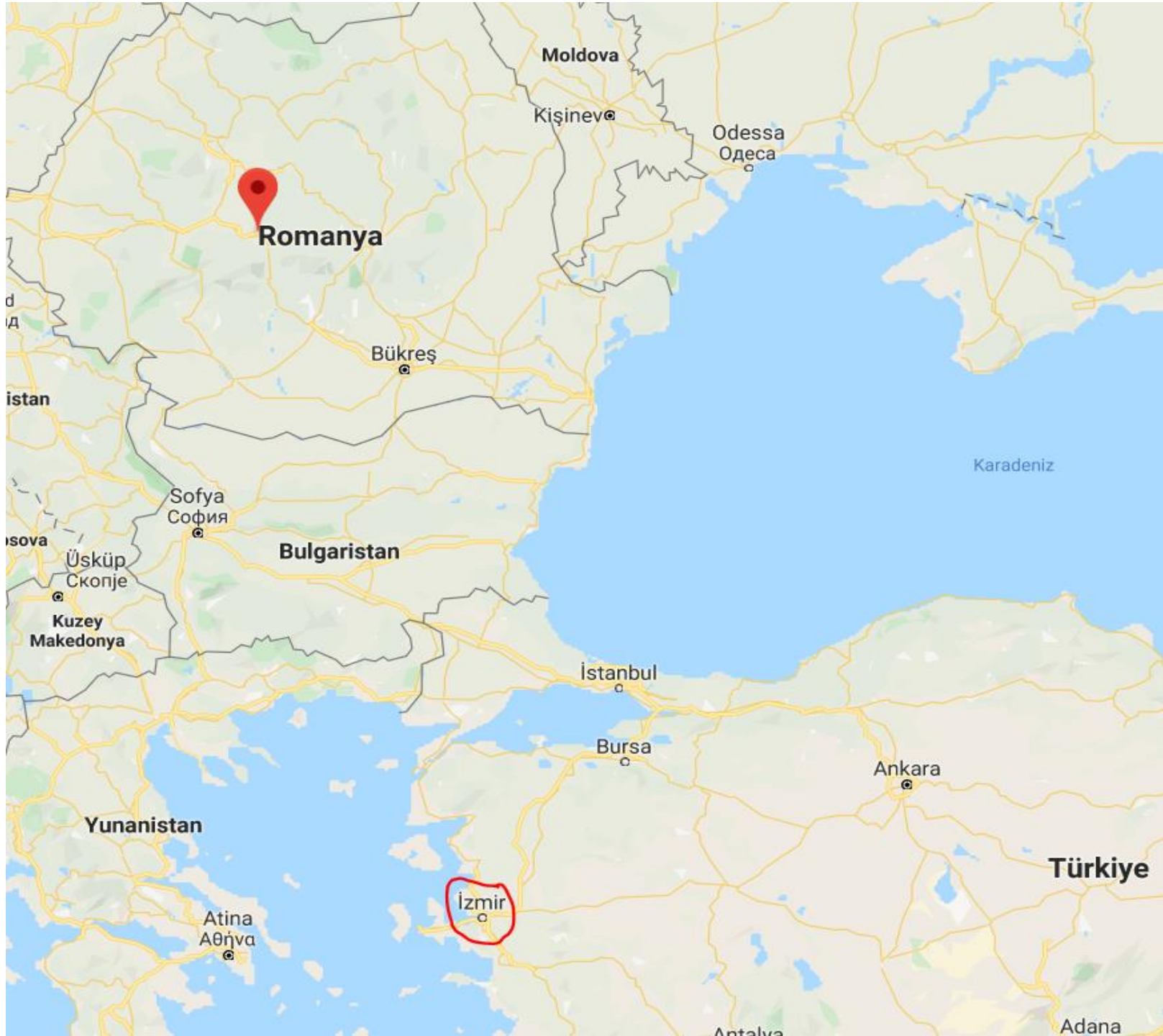
All inclusive (from airport –
to airport, hotel, full board
meals, local travels)



If everything goes well,



İzmir
city



The sun



The history



The culture



The sea



The Aegean Cuisine



SIĞACIK is the first citta slow city of Turkey.



With its narrow streets



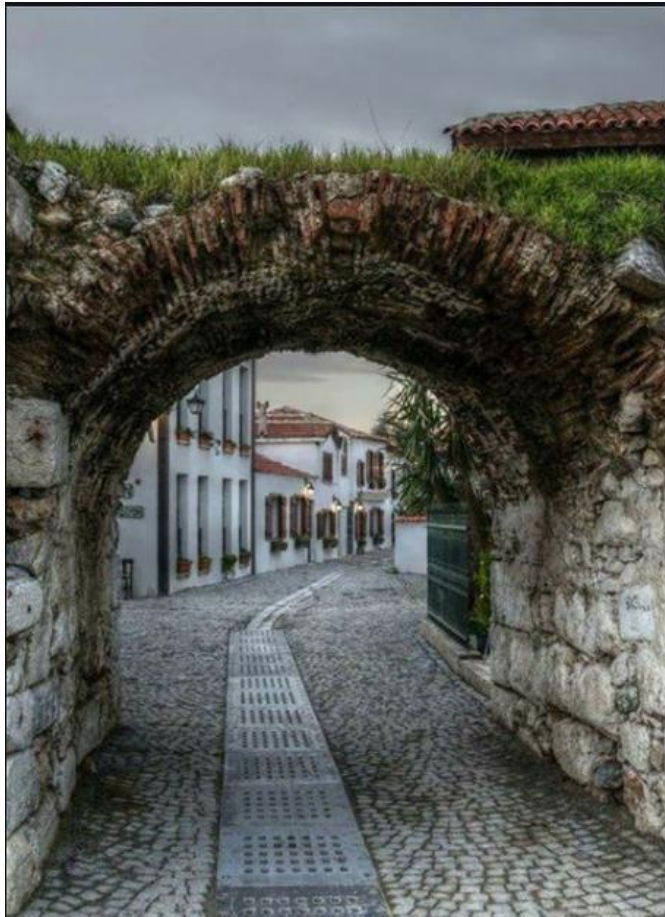
Crystal clear sea



Colorful bazaar



The old town welcomes you

















































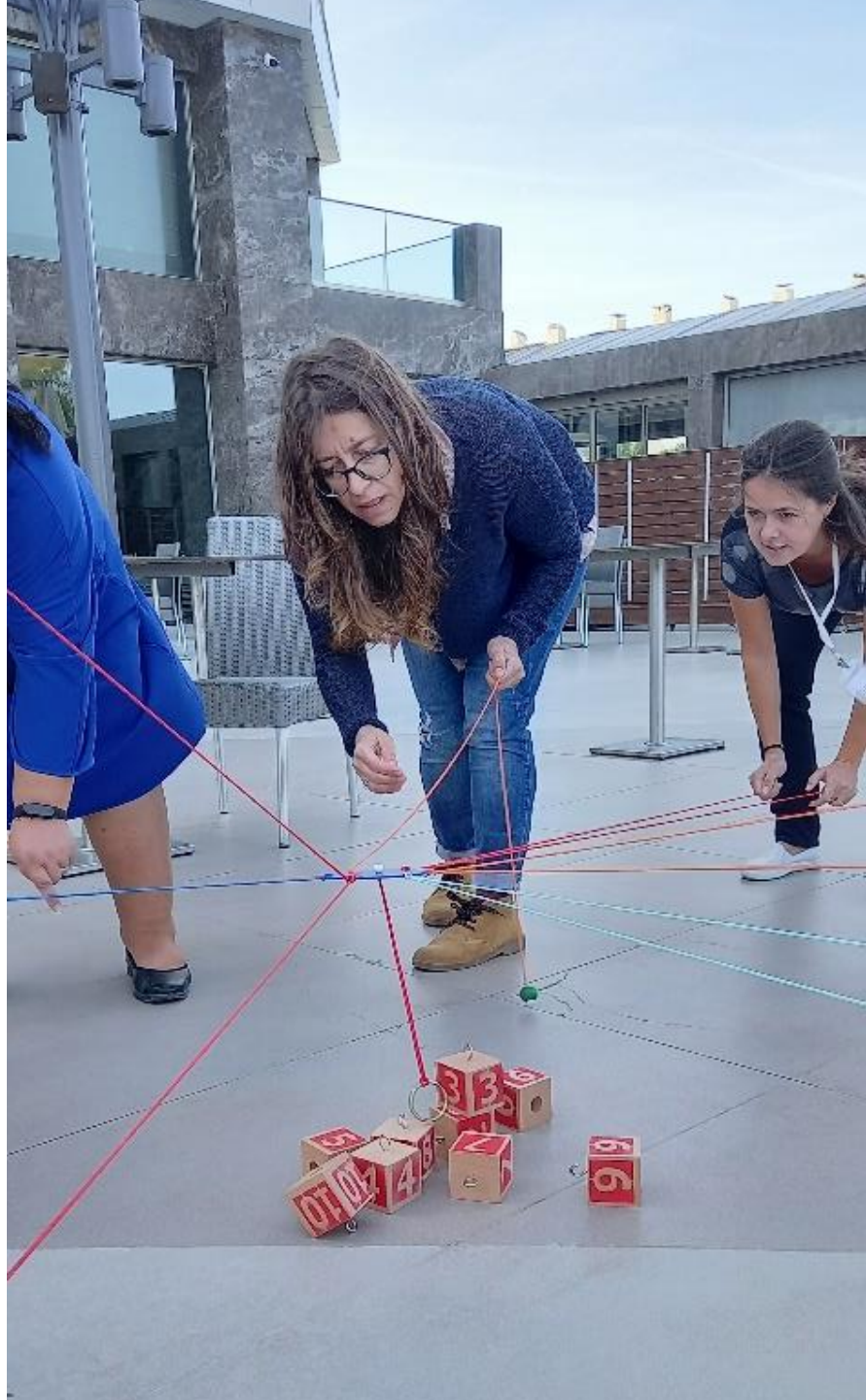








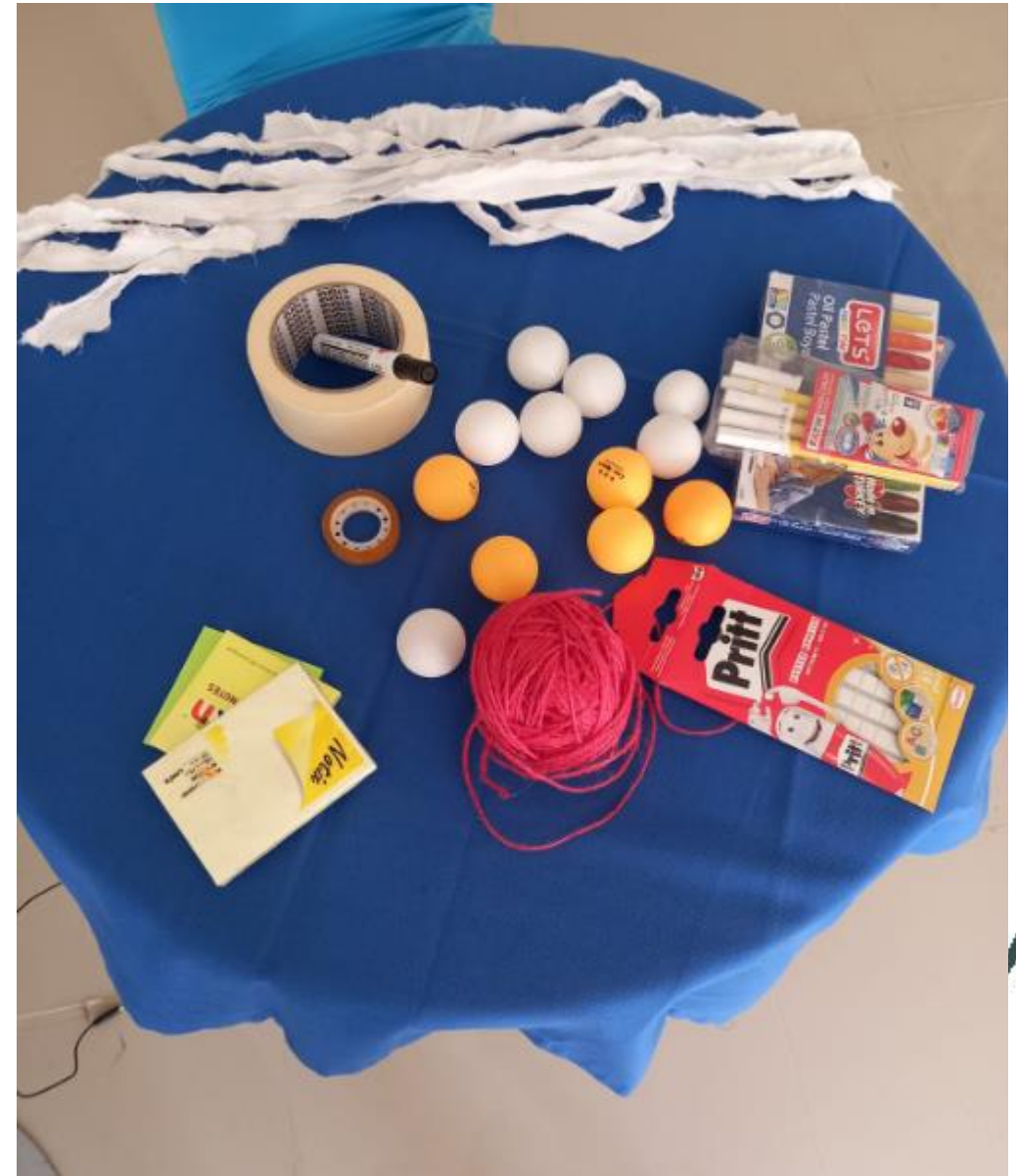




















The main goal of our Erasmus plus project in Siauliai "Romuvos" progymnasium is to gain knowledge

So, what's next step

1- Get your OJD Code (if you dont have)

2- Decide to apply a topic

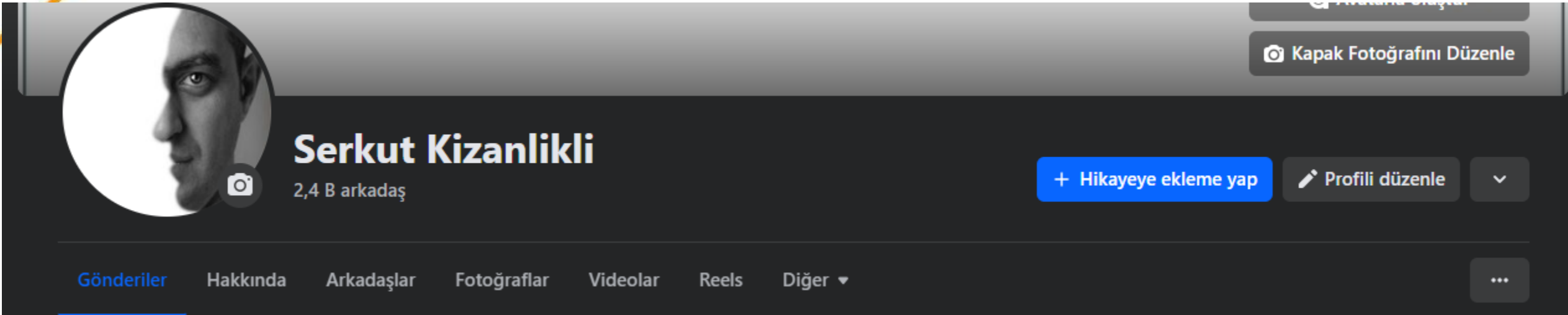
3- **Contact with me via social media, e-mail, web page, whatsapp, mobile...**

4- We'll send you a WORD file to fill some basic information

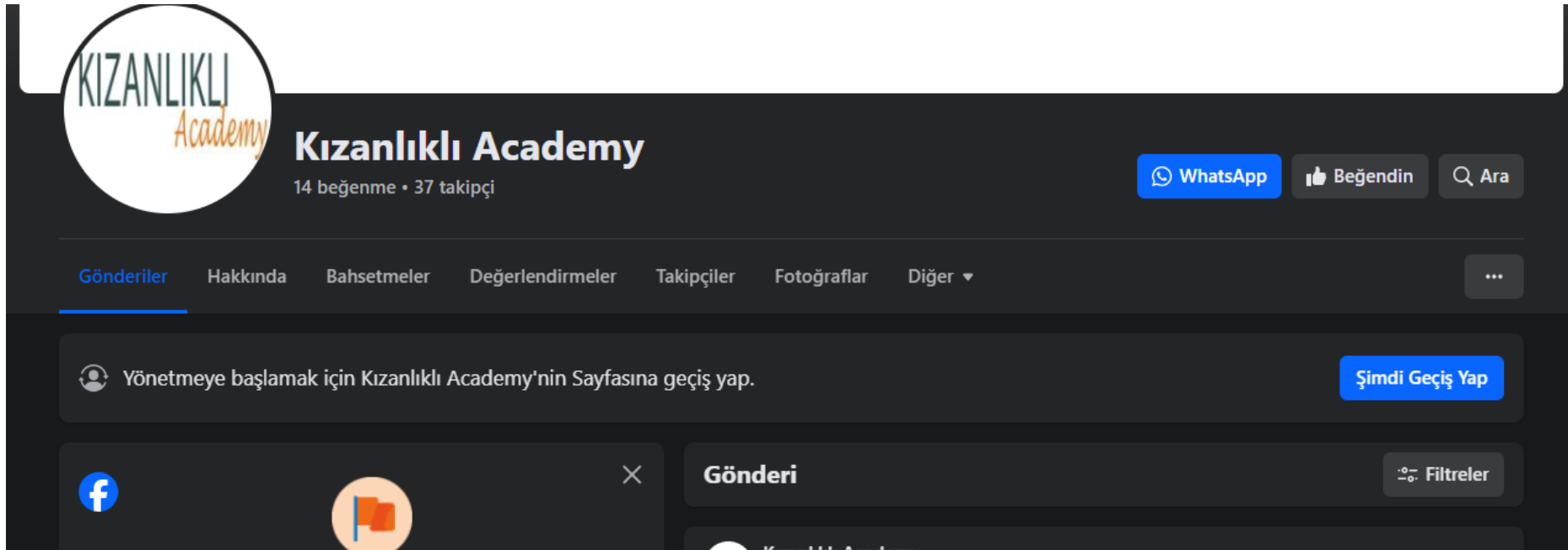
4- **I will support you on project writing** and you will apply for the funding

for free

Find us on Social Media



A screenshot of a Facebook profile for Serkut Kizanlikli. The profile picture is a circular black and white portrait of a man. The name "Serkut Kizanlikli" is displayed in bold, with "2,4 B arkadaş" (2.4 billion friends) below it. The navigation bar includes "Gönderiler", "Hakkında", "Arkadaşlar", "Fotoğraflar", "Videolar", "Reels", and "Diğer". Action buttons include "+ Hikayeye ekleme yap", "Profili düzenle", and "Kapak Fotoğrafını Düzenle".



A screenshot of a Facebook page for Kızanlıklı Academy. The profile picture is a circular logo with the text "KIZANLIKLI Academy". The name "Kızanlıklı Academy" is displayed in bold, with "14 beğenme • 37 takipçi" (14 likes • 37 followers) below it. The navigation bar includes "Gönderiler", "Hakkında", "Bahsetmeler", "Değerlendirmeler", "Takipçiler", "Fotoğraflar", and "Diğer". Action buttons include "WhatsApp", "Beğendin", and "Ara". A message box says "Yönetmeye başlamak için Kızanlıklı Academy'nin Sayfasına geçiş yap." (Click to go to the page of Kızanlıklı Academy to start managing). A "Şimdi Geçiş Yap" (Go Now) button is present. The bottom bar shows social media icons for Facebook and Instagram, a "Gönderi" (Post) button, and a "Filtreler" (Filters) button.



Any other ideas or comments,
welcome



Thank you

KIZANLIKLI
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www.serkutkizanlikli.com

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